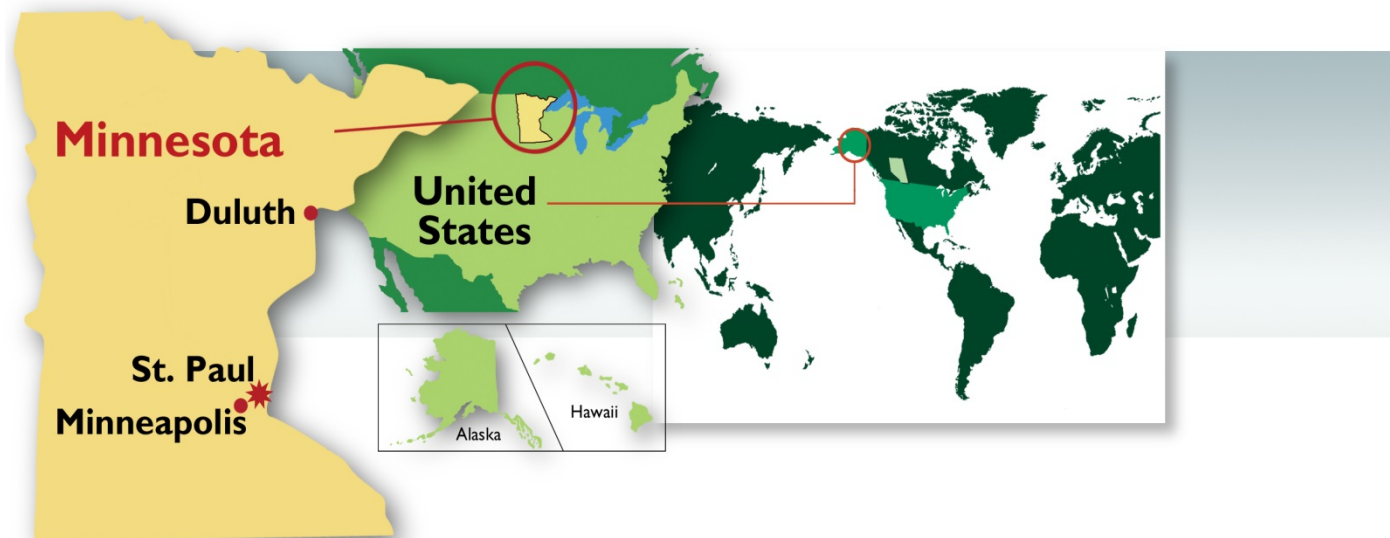


Minnesota-Alberta Relations



PROFILE

Capital: St. Paul

Population: 5,489,594 (2015 estimate)

Language: English

Government: Bicameral state government

Head of Government:

Governor Mark Dayton (D)
Second term (term expires January 2018)
No term limit

Currency: U. S. Dollar (USD)
\$1 CAD = \$0.77 USD (July 2015)

Gross State Product (GSP):
US\$320.4 billion (2014)

GSP Per Capita: US\$50,541 (2015)

Unemployment Rate: 3.8% (May 2016)

Key Industry Sectors: tourism, agriculture, high-tech, healthcare and medical equipment, forest and forestry products, and printing

Main Cities: (2015 estimates)

- Minneapolis: 410,939
- Minneapolis Metro Area: 3,524,583
- St. Paul: 300,851
- Rochester: 112,225
- Bloomington: 86,435

DID YOU KNOW?

- Minnesota gets its name from the Dakota word *minisota*, meaning "water that reflects the sky."
- The Mall of America in Bloomington is the size of 84 football fields—4.87 million square feet. In comparison, the size of West Edmonton Mall is 5.3 million square feet.
- Minnesota, often called the "Land of 10,000 lakes," has 90,000 miles of shoreline, more than California, Florida and Hawaii combined.
- The mighty Mississippi River begins at Lake Itasca in Itasca State Park, in the Mississippi Headwaters region of northwest Minnesota.

RELATIONSHIP OVERVIEW

- In 2014, over 70% of Canadian exports to Minnesota were related to energy products; 91% of Alberta exports to the state were energy-related that same year.
- Minnesota was Alberta's third largest international export market in 2014, largely due to oil and gas commodity shipments.
- The Canadian Association of Petroleum Producers has identified 52 Minnesota companies that supply equipment, parts, and services being used in the development of Alberta's oil sands.

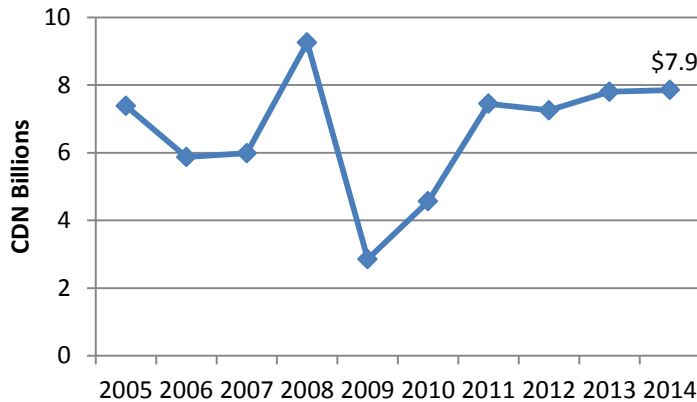
SHARED ORGANIZATIONS

- Council of State Governments (CSG) National
- CSG Midwest

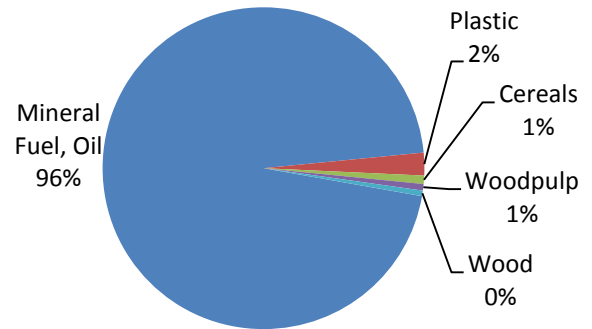
ENERGY/NATURAL GAS

- A number of pipelines supply two refineries in Minnesota. Several other pipelines traverse the state, carrying crude oil, petroleum products, and liquefied petroleum gas from Canada to markets in the Midwest states.
- The Clearbrook terminal in northwest Minnesota is now a key distribution point, supplying crude oil to refineries in Minnesota, Wisconsin, and beyond. Pipelines that can carry one-seventh of the petroleum used in the U.S. converge in Clearbrook.
- Minnesota has two main refineries with combined capacity of 419,000 barrels per day.
- Coal-fired generation comprises the largest portion of electricity generation in Minnesota (38%), followed by nuclear (26%), natural gas (18%), and other renewables (18%). Hydroelectricity is included in this share of renewables, and comprises 1% of total electricity generation in the state.
- In 2013, Minnesota was the seventh largest producer of wind power in the U.S.

Alberta Exports to Minnesota, 2005-2014



Alberta Exports to Minnesota, 2010-2014



AGRICULTURE

- Alberta's 2014 agri-food exports to Minnesota totalled \$153 million. Top exports included wheat (\$52.31 million), canola seed (\$38.37 million), live hogs (\$12.7 million), barley (\$9.47 million), and oats (\$7.59 million).
- Cargill, the global food and agriculture products and services supplier, is headquartered in Minneapolis, Minnesota. The company operates a beef processing facility in High River, Alberta, which processes 4,500 head of cattle per day.
- On December 18, 2015, President Obama signed a law repealing U.S. country of origin labelling (COOL) legislation for beef and pork. COOL measures were implemented in 2008.
- COOL impeded Canada's live cattle and hog exports to the U.S., disrupted the integrated North American meat processing system, and was repeatedly found to be non-compliant with U.S. international trade commitments by the World Trade Organization (WTO).
- The Canadian and Alberta governments undertook extensive advocacy efforts in 2013-15 to influence the U.S. to comply with their WTO obligations regarding COOL. As a result of these efforts, resolutions in support of this were passed by the following organizations that Minnesota is a member of: CSG National, and CSG Midwest.

TRADE AND INVESTMENT

- From 2010-2014, Alberta's exports to Minnesota have averaged \$6.98 billion per year.
- In 2014, Alberta's exports to Minnesota totalled \$7.85 billion.
- Alberta exports to Minnesota include crude oil, natural gas, plastics, cereals, iron and steel products, and wood.
- Alberta imports from Minnesota include corn, soya bean oil, paper, stainless steel rods, and sugar.
- Canada is Minnesota's largest export market. An estimated 26% of exports from the state are sold to Canada.

EMERGING OPPORTUNITIES

- Minnesota is home to Target Corporation, General Mills, 3M Corporation, Xcel Energy, Northwest Airlines, and Cargill Corporation.
- Minnesota is an important agricultural state and the headquarters of several large agri-food investors.

RECENT VISITS/MISSIONS

- June 2016: Minnesota State Representative Drew Christensen (R) travelled to Alberta as part of an eight state delegation in the Rising State Leaders program.
- June 2016: Cameron Westhead, MLA, Banff-Cochrane, travelled to Minneapolis to attend a CSG Midwest Energy Subcommittee meeting.

DIPLOMATIC REPRESENTATION

- His Excellency Bruce Heyman is the U.S. Ambassador to Canada in Ottawa.
- The Canadian Ambassador to the U.S. in Washington, D.C. is David MacNaughton.
- The Canadian Consulate General responsible for Minnesota is located in Minneapolis, Minnesota. Jamshed Merchant is the Consul General.
- The U.S. Consul General located in Calgary responsible for Alberta is Tom Palaia.
- Gitane De Silva is Alberta's Senior Representative to the U.S., located in Washington D.C.