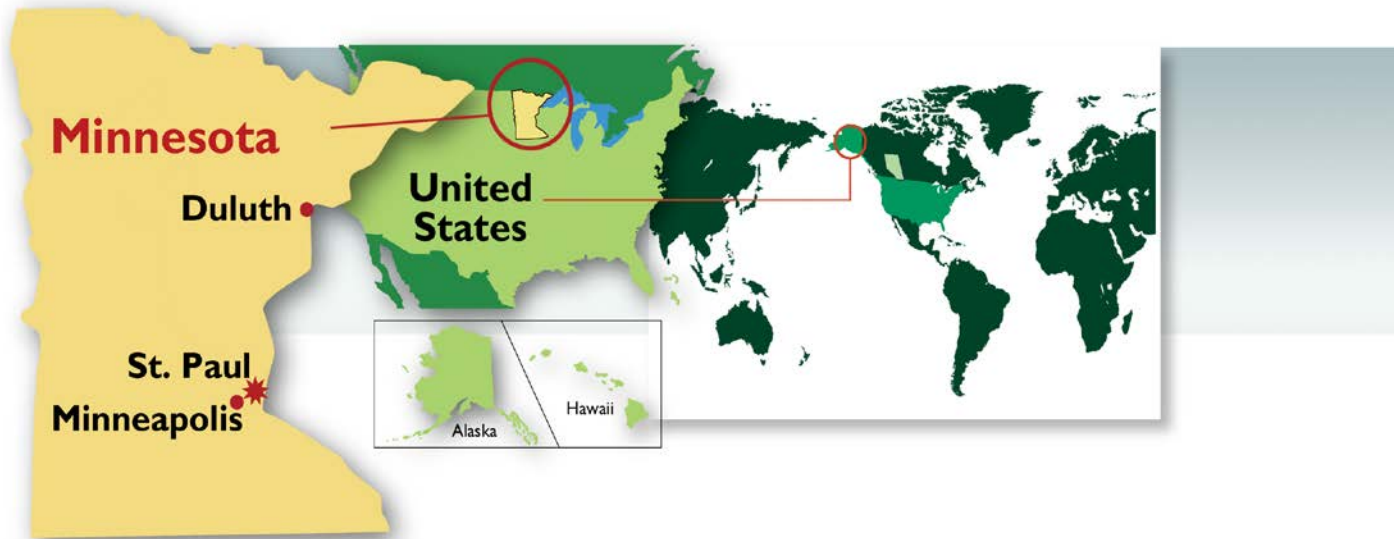


Minnesota – Alberta Relations



PROFILE

Capital: St. Paul

Population: 5,379,139 (2011)

Language: English

Government: Bicameral state government

Head of Government: Governor Mark Dayton (D) First term (Term expires January 2015)

No term limit

Currency: \$1 CDN = \$0.97 U.S. (August 2013)

GSP: \$294.7 million U.S. (2012)

GSP Per Capita: \$46,227 U.S. (2012)

Unemployment: 5.2% (July 2013)

Key Industry Sectors: Tourism, agriculture, high-tech, healthcare and medical equipment, forest and forestry products, and printing.

Major Cities (Metro Areas): (2011)

- Minneapolis-St. Paul-Bloomington: 3,317,308
- Duluth: 279,771
- St. Cloud: 189,093

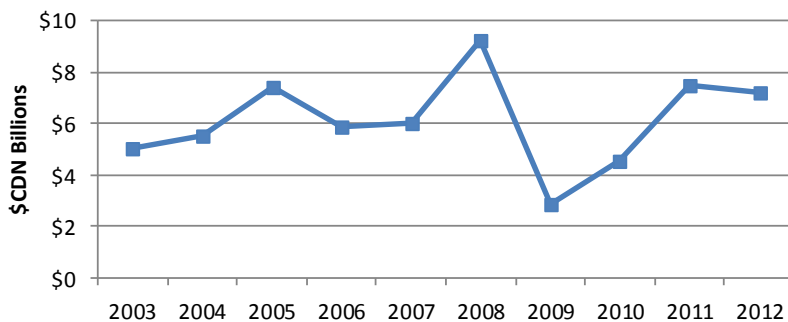
DID YOU KNOW?

- Minnesota gets its name from the Dakota word *minisota*, meaning "water that reflects the sky."
- The Mall of America in Bloomington is the size of 78 football fields --- 9.5 million square feet.
- Minnesota, often called the "Land of 10,000 lakes," has 90,000 miles of shoreline, more than California, Florida and Hawaii combined.
- The mighty Mississippi river begins at Lake Itasca in Itasca State Park, in the Mississippi Headwaters region of northwest Minnesota.

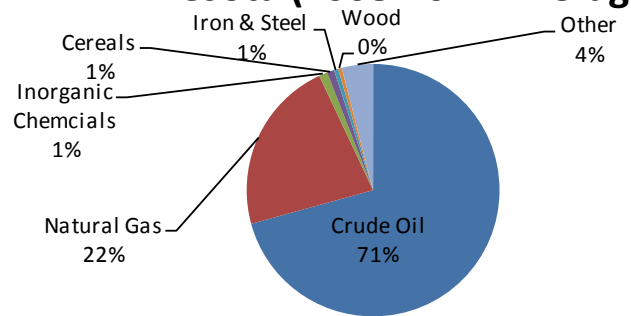
RELATIONSHIP OVERVIEW

- Minnesota has consistently been in the top 10 as a source of tourists to Alberta, contributing millions of dollars to the Alberta economy.
- Energy sales account for over 60% of the state's imports from Canada. Over 94% of Alberta exports to the state were energy related in 2007.
- Minnesota is Alberta's 4th largest international export market, largely due to oil and gas commodity shipments.
- A recent study by the Canadian Energy Research Institute estimated that between 2011 and 2035 the development of Alberta's oil sands will add an annual average of between \$82 and \$204 million per year to the economy of Minnesota and will preserve or create an average of 1,040 to 2,480 jobs per year, with those workers earning between \$43 and \$103 million. The range of these estimates depends on the ability of growing oil sands production in Alberta to find pipeline access to market.
- More than 38 Minnesota companies have been identified that supply equipment, parts and services being used in the development of Alberta's oil sands.

Alberta's Domestic Exports to Minnesota (2003-2012)



Alberta's Domestic Exports to Minnesota (2008-2012 Average)



TRADE AND INVESTMENT

- From 2008-2012, Alberta's exports to Minnesota have averaged \$6.26 billion per year.
- In 2012, Alberta's exports to Minnesota totaled \$7.19 billion.
- Alberta exports to Minnesota include crude oil, natural gas, inorganic chemicals, cereals, iron & steel products and wood.
- Alberta imports from Minnesota include corn, soya bean oil, paper, stainless steel rods, and sugar.

ENERGY

- Minnesota ranked 4th in the U.S. in ethanol production in 2011, and has 24 ethanol production plants.
- Over two thirds of Minnesota homes use natural gas as their primary heating fuel, one of the highest proportions in the United States.
- A number of pipelines service the state's two refineries, while several other pipelines traverse the state, carrying crude oil, petroleum products, and liquefied petroleum gas from Canada to markets in other Midwest states.
- Approximately 95% of Alberta's exports to Minnesota consist of oil and gas products.
- If conditions are right, nearly all diesel fuel sold in Minnesota will contain 5% biodiesel by mid-2009, 10% biodiesel by mid-2012, and 20% biodiesel by mid-2015. The new biodiesel mandate could exempt higher blends during colder months.
- Minnesota is the 3rd largest producer of wind power in the U.S.

EMERGING OPPORTUNITIES

- Minnesota is home to Target Corporation, General Mills, 3M Corporation, Xcel Energy, Northwest Airlines, and Cargill Corporation.
- Minnesota is an important agricultural state and the headquarters of several large agri-food investors.

AGRICULTURE

- Alberta's 2012 agri-food exports to Minnesota totaled \$127.8 million. Top exports included wheat (\$54.8 million), oats (\$16.3 million), canola seed (\$12.8 million), barley (\$11.3million) and linseed (\$5.2 million).

RECENT VISITS/MISSIONS

- July 2013: Wayne Cao, MLA Calgary-Fort and Mike Allen, MLA Fort McMurray-Wood Buffalo traveled to St. Paul, Minnesota to participate in the CSG-Midwest Annual Conference.
- December 2004: Governor Pawlenty led an education delegation to Edmonton.
- September 2004: The Canadian Consulate in Minneapolis organized a tour of Alberta feed lots and cattle producers for congressional staffers from mid-western states including Minnesota, Utah and Iowa.

DIPLOMATIC REPRESENTATION

- The U.S. Ambassador to Canada in Ottawa was formerly David Jacobson. He is now the Vice Chair for the BMO Financial Group in Chicago responsible for building key customer relationships and business development. The U.S. government will appoint his replacement shortly.
- The Canadian Ambassador to the U.S. in Washington, D.C. is Gary Doer.
- The Canadian Consulate responsible for Minnesota is located in Minneapolis, Minnesota. Jamshed Merchant is the Consul General.
- The U.S. Consul General located in Calgary responsible for Alberta is Peter Kujawinski.



For more information, contact:

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