# Alberta Retail Trade Industry Profile 2021 and 2022

Jobs, Economy and Northern Development

Albertan

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# Overview

The 2021 and 2022 Industry Profile for the Retail Trade Industry provides statistics and trends in the labour market for the retail trade sector in Alberta. Topics include employment, unemployment, number of businesses, occupation, wages and demographics. All statistics provided are 12-month averages for the year. The statistics are from Statistics Canada's Labour Force Survey and the Alberta Wage and Salary Survey.

The retail trade<sup>1</sup> industry in Alberta includes two types of retailers:

- stores that attract walk-in customers for products and related services; and
- non-store retailers who reach customers and market merchandise via other methods, including:
  - o infomercials,
  - direct-response advertising,
  - traditional and electronic catalogues,
  - in-home demonstrations, and
  - vending machines.

For more information, please see <u>Statistics Canada North American Industry Classifications System (NAICS) Canada 2022</u> for descriptions of industries.

<sup>&</sup>lt;sup>1</sup> North American Industry Classification System (NAICS) 2017 major group 44-45. Alberta Retail Trade Industry Profile, 2021 and 2022 | Jobs, Economy and Northern Development Classification: Public

## Section A: Business Environment

| TABLE 1: LABOUR FORCE CHARACTERISTICS |           |           |          |         |  |
|---------------------------------------|-----------|-----------|----------|---------|--|
|                                       | AI        | berta     | Industry |         |  |
|                                       | 2021 2022 |           | 2021     | 2022    |  |
| Employment                            | 2,259,600 | 2,376,100 | 268,700  | 279,400 |  |
| Employment share                      | N/A       | N/A       | 11.9%    | 11.8%   |  |
| Unemployment                          | 211,400   | 146,500   | 13,100   | 12,900  |  |
| Unemployment rate                     | 8.6%      | 5.8%      | 4.6%     | 4.4%    |  |
| Labour force                          | 2,471,000 | 2,522,600 | 281,800  | 292,300 |  |
| Share of labour force                 | N/A       | N/A       | 11.4%    | 11.6%   |  |

#### Employment, Unemployment and Labour Force Characteristics

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0023-01.

Note: N/A denotes not applicable. Employment share is obtained by dividing the number of employed persons in this industry by total employment in Alberta. Share of labour force is obtained by dividing the number in the labour force for this industry by the total labour force in Alberta.

For more information on employment numbers or for a historical comparison, please go to Labour Force Statistics or Statistics Canada.

## Facts, Trends and Outlook

According to the most recent Statistics Canada's National Economic Accounts,<sup>2</sup> the retail trade industry accounted for 4.3% of Alberta's Gross Domestic Product (GDP) in 2021, an increase from 4.1% in 2011. Between 2012 and 2022, this industry's contribution to Alberta's employment rose from 11.0% to 11.8%.

Total employment in the retail trade industry (the total number of employees and self-employed people 15 years and over) in 2022 was 4.0% higher than its level in 2021. Over the last 10 years, employment in this industry rose by 41,500, a 17.4% increase. There were 279,400 people employed in the industry in 2022, of whom 64.7% were full-time and 35.3% were parttime.

| TABLE 2: LABOUR MARKET CHARACTERISTICS       |         |       |           |       |  |
|--|---------|-------|-----------|-------|--|
|  | Alberta | ۱ I   | Industry* |       |  |
| Characteristic                               | 2021    | 2022  | 2021      | 2022  |  |
| Median retirement age (years)                | 64.5    | 65.2  | 65.0      | 63.2  |  |
| Average number of hours worked per week      | 36.4    | 36.4  | 32.7      | 33.2  |  |
| Multiple job holders (% of total employment) | 5.8%    | 6.0%  | 5.7%      | 4.9%  |  |
| Average job tenure (months)                  | 97.2    | 93.3  | 76.3      | 76.7  |  |
| Employees under union coverage (%)           | 21.6%   | 20.4% | 11.4%     | 9.4%  |  |
| Employees working overtime per week (%)      | 17.1%   | 16.8% | 11.3%     | 13.1% |  |

Source: Statistics Canada, Labour Force Survey, Tables: 14-10-0037-01; 14-10-0044-01; 14-10-0055-01; 14-10-0070-01; 14-10-0076-01; and custom tabulation (median retirement age).

\* Both Wholesale and Retail Trade are included. Note: N/A denotes not available. The percentage of multiple job holders is obtained by dividing the number of multiple job holders by total employment. This calculation method also applies to the percentage of employees under union coverage and the percentage of employees working overtime per week.

<sup>&</sup>lt;sup>2</sup> See Statistics Canada. Table 36-10-0400-01 Gross domestic product (GDP) at basic prices, by industry, provinces and territories, percentage share. Alberta Retail Trade Industry Profile, 2021 and 2022 | Jobs, Economy and Northern Development

### Size of Businesses by Industry

#### TABLE 3: EMPLOYMENT BY ESTABLISHMENT SIZE (2021)

| Establishment Size      | Businesses in       | Alberta         | Businesses in Industry** |                 |  |
|-------------------------|---------------------|-----------------|--------------------------|-----------------|--|
| Establishment Size      | Number of Employees | Share of Total* | Number of Employees      | Share of Total* |  |
| Less than 20 employees  | 660,900             | 34.5%           | 120,200                  | 38.0%           |  |
| 20 to 99 employees      | 683,400             | 35.7%           | 132,900                  | 42.0%           |  |
| 100 to 500 employees    | 347,400             | 18.1%           | 53,900                   | 17.0%           |  |
| More than 500 employees | 223,400             | 11.7%           | 9,400                    | 3.0%            |  |

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0068-01.

\* Percentages may not add up to 100 due to rounding.

\*\* Both Wholesale and Retail Trade are included.

Note: Statistics Canada's survey methodology for determining establishment size differs from the one it uses in the Labour Force Survey to determine total employment. As a result, the total number of employees by establishment size will not be the same as total employment in the industry, except by coincidence.

| TABLE 4: EMPLOYMENT BY ESTABLISHMENT SIZE (2022) |                     |                 |                          |                 |  |  |
|--|---------------------|-----------------|--------------------------|-----------------|--|--|
| Establishment Circ                               | Businesses in A     | Alberta         | Businesses in Industry** |                 |  |  |
| Establishment Size                               | Number of Employees | Share of Total* | Number of Employees      | Share of Total* |  |  |
| Less than 20 employees                           | 670,300             | 33.1%           | 123,600                  | 36.1%           |  |  |
| 20 to 99 employees                               | 700,900             | 34.6%           | 139,500                  | 40.7%           |  |  |
| 100 to 500 employees                             | 389,500             | 19.2%           | 60,300                   | 17.6%           |  |  |
| More than 500 employees                          | 264,800             | 13.1%           | 19,400                   | 5.7%            |  |  |

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0068-01.

\* Percentages may not add up to 100 due to rounding.

\*\* Both Wholesale and Retail Trade are included.

Note: Statistics Canada's survey methodology for determining establishment size differs from the one it uses in the Labour Force Survey to determine total employment. As a result, the total number of employees by establishment size will not be the same as total employment in the industry, except by coincidence

| TABLE 5: CANADIAN BUSINESS COUNTS, WITH EMPLOYEES (2021) |                                 |           |                        |                 |  |  |
|--|---------------------------------|-----------|------------------------|-----------------|--|--|
|  | Businesses i                    | n Alberta | Businesses in Industry |                 |  |  |
| Employee Size  | Business Counts Share of Total* |           | Business Counts        | Share of Total* |  |  |
| Less than 20 employees                                   | 150,320                         | 88.3%     | 14,454                 | 83.5%           |  |  |
| 20 to 99 employees                                       | 16,765                          | 9.8%      | 2,364                  | 13.7%           |  |  |
| 100 to 500 employees                                     | 2,847                           | 1.7%      | 479                    | 2.8%            |  |  |
| More than 500 employees                                  | 334                             | 0.2%      | 3                      | 0.0%            |  |  |

Source: Statistics Canada, Business Register, Table: <u>33-10-0493-01</u>.

\* Percentages may not add up to 100 due to rounding.

Note: Statistics Canada's survey methodology for determining establishment size differs from the one it uses in the Labour Force Survey to determine total employment. As a result, the total number of employees by establishment size will not be the same as total employment in the industry, except by coincidence.

#### TABLE 6: CANADIAN BUSINESS COUNTS, WITH EMPLOYEES (2022)

| Fundance Cine           | Businesses i                    | n Alberta | Businesses i           | esses in Industry |  |
|-------------------------|---------------------------------|-----------|------------------------|-------------------|--|
| Employee Size           | Business Counts Share of Total* |           | <b>Business Counts</b> | Share of Total*   |  |
| Less than 20 employees  | 152,355                         | 87.8%     | 14,536                 | 83.1%             |  |
| 20 to 99 employees      | 17,735                          | 10.2%     | 2,462                  | 14.1%             |  |
| 100 to 500 employees    | 2,991                           | 1.7%      | 480                    | 2.7%              |  |
| More than 500 employees | 360                             | 0.2%      | 4                      | 0.0%              |  |

Source: Statistics Canada, Business Register, Table: <u>33-10-0661-01</u>.

\* Percentages may not add up to 100 due to rounding.

Employment by establishment size is based on the Labour Force Survey and provides the number of employees by establishment size. Canadian business counts are compiled from the Business Register and comprise of active business locations by employment size ranges.

# **Section B: Human Resources Profile**

## **Occupational Information**

Some examples of occupations in the retail trade industry include:

- cashier;
- direct distributor;
- pharmacist; and
- retail store manager.

For a complete listing of all occupations related to this industry, as well as detailed information on education and skill requirements, visit the <u>Alberta Occupational Profiles webpage</u>.

## **Occupational Growth**

Some occupations in the retail trade industry with above average forecasted growth<sup>3</sup> between 2023 and 2025 include:

- security guards and related security service occupations;
- purchasing managers; and
- production logistics coordinators.

## **Demographics: Gender and Age**

In 2022, workers in the retail trade industry are:

- more likely to be female than the general workforce; and
- younger than the workforce as a whole.

#### TABLE 7: EMPLOYMENT BY GENDER, 2021

| Gender  | Employment | in Alberta            | Employment in Industry |                 |  |
|---------|------------|-----------------------|------------------------|-----------------|--|
| Gender  | Number     | Number Share of Total |                        | Share of Total* |  |
| Males   | 1,209,200  | 53.5%                 | 130,600                | 48.6%           |  |
| Females | 1,050,400  | 46.5%                 | 138,100                | 51.4%           |  |

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0023-01.

\* Percentages may not add up to 100 due to rounding.

#### TABLE 8: EMPLOYMENT BY GENDER, 2022

| Gender  | Employment | in Alberta            | Employment in Industry |                 |  |
|---------|------------|-----------------------|------------------------|-----------------|--|
| Gender  | Number     | Number Share of Total |                        | Share of Total* |  |
| Males   | 1,258,000  | 52.9%                 | 128,200                | 45.9%           |  |
| Females | 1,118,100  | 47.1%                 | 151,200                | 54.1%           |  |

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0023-01.

\* Percentages may not add up to 100 due to rounding.

Alberta Retail Trade Industry Profile, 2021 and 2022 | Jobs, Economy and Northern Development Classification: Public

<sup>&</sup>lt;sup>3</sup> https://open.alberta.ca/publications/albertas-occupational-outlook

#### TABLE 9: EMPLOYMENT BY AGE GROUP, 2021

| Age Characteristics | Emplo     | ment in Alberta Employment in Industry |         |                 |
|---------------------|-----------|--|---------|-----------------|
| Age characteristics | Number    | Share of Total                         | Number  | Share of Total* |
| 15 to 24 years      | 280,800   | 12.4%                                  | 77,400  | 28.8%           |
| 25 to 54 years      | 1,525,500 | 67.5%                                  | 142,900 | 53.2%           |
| 55 years and over   | 453,400   | 20.1%                                  | 48,500  | 18.0%           |

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0023-01.

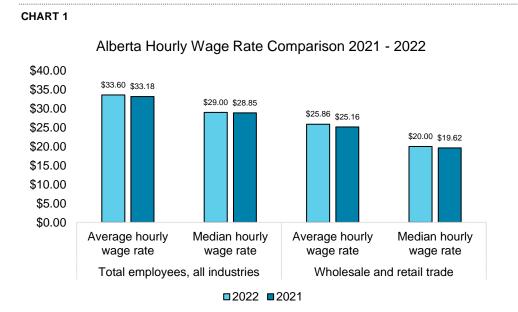
\* Percentages may not add up to 100 due to rounding.

| TABLE 10: EMPLOYMENT BY AGE GROUP, 2022 |           |                       |                        |                 |  |  |
|---|-----------|-----------------------|------------------------|-----------------|--|--|
| Age Characteristics                     | Emplo     | yment in Alberta      | Employment in Industry |                 |  |  |
| •                                       | Number    | Share of Total Number |                        | Share of Total* |  |  |
| 15 to 24 years                          | 310,200   | 13.1%                 | 86,100                 | 30.8%           |  |  |
| 25 to 54 years                          | 1,611,400 | 67.8%                 | 147,100                | 52.6%           |  |  |
| 55 years and over                       | 454,600   | 19.1%                 | 46,200                 | 16.5%           |  |  |

Source: Statistics Canada, Labour Force Survey, Table: 14-10-0023-01.

\* Percentages may not add up to 100 due to rounding.

#### Wages and Salaries



Source: Statistics Canada, Labour Force Survey, Table: <u>14-10-0064-01</u>.

Note: The hourly wages for the industry are for trade (wholesale and retail combined).

Note: The average hourly wage is obtained by dividing the sum of the wages of all the employees by the total number of employees. The median hourly wage is the wage below which half the employees earn and above which half the employees earn.

## Wage and Salary Information for Selected Occupations

| TABLE 11: WAGE AND SALARY BY OCCUPATION, 2021            |                       |         |         |                       |  |
|--|-----------------------|---------|---------|-----------------------|--|
| Occupation   | Employment in Alberta |         |         |                       |  |
| occupation   | Starting              | Overall | Тор     | Average Annual Salary |  |
| Retail sales supervisors                                 | \$17.48               | \$21.00 | \$23.00 | \$44,145              |  |
| Retail salespersons                                      | \$15.00               | \$17.00 | \$22.50 | \$30,085              |  |
| Security guards and related security service occupations | \$15.00               | \$20.18 | \$21.95 | \$35,993              |  |
| Cashiers   | \$15.00               | \$16.26 | \$19.00 | \$21,841              |  |
| Store shelf stockers, clerks and order fillers           | \$15.00               | \$17.00 | \$21.38 | \$24,228              |  |

#### TABLE 11: WAGE AND SALARY BY OCCUPATION, 2021

Source: 2021 Alberta Wage and Salary Survey (AWSS). The AWSS is conducted once every two years.

More information on wages and salaries is available <u>online</u>. For job descriptions, duties, skills and educational requirements of specific occupations in the retail trade industry, visit the <u>ALIS website</u>.

# **Section C: Additional Information**

## Links to Industry Associations

- Retail Council of Canada
- Motor Dealers' Association of Alberta
- Alberta Pharmacists' Association
- <u>Canadian Federation of Independent Business</u>