

International Travel Final Report

The Honourable Margaret McCuaig-Boyd

Mission to Japan, China and Korea

September 5 – 16, 2017

Overview:

From September 5 - 16, 2017, Honourable Margaret McCuaig-Boyd, Minister of Energy, led an official delegation to Japan, China and Korea to 1) promote Alberta's energy industry, 2) meet with major energy stakeholders in Asia, 3) provide an update on pipeline access to Asia, and 4) promote Alberta's Climate Leadership Plan.

Alberta has significant trade relationships with Japan, China, and Korea, with Alberta exporting an annual average of \$1.8, \$3.26, and \$0.3 billion (respectively) in merchandise to these countries between 2012 and 2016.

In addition, these countries represent significant potential as energy trading markets with Alberta:

- Japan has virtually no domestic oil or natural gas reserves, and as a result, is the largest liquefied natural gas (LNG) importer consuming 35 percent of global LNG in 2015. In 2015, Japan was also the third largest consumer of oil with demand of 4.15 million barrels per day.
- China has been the world's largest energy consumer since 2011. In addition, China is also the world's leading investor in alternative energy projects and is the world's largest producer of solar and wind power.
- Korea has been the world's eighth largest energy consumer since 2015 and fourth largest importer of crude oil.

Mission Objectives:

- To promote Alberta's energy industry and highlight Alberta as a destination for energy investment.
- Build and maintain relationships with Asian energy players and to communicate Alberta's energy production and export prospects to major energy stakeholders in Japan, China and Korea.
- Promote Alberta's Climate Leadership Plan in a manner that enables two-way learning and enhances the province's reputation.

Results:

The mission allowed the Minister to engage energy government and industry offices in Japan, China, and Korea; communicate the status of pipeline expansions to Asian markets; position the export capacity of the province as viable and strong; highlight the potential for shale oil/gas and emissions-reduction cooperation; and promote Alberta as a competitive Province for foreign investments.

Minister McCuaig-Boyd held a number of formal bilateral meetings with the following stakeholders:

Japan:

- Mr. Ian Burney, Ambassador of Canada to Japan
- Mr. Shunsaku Miyake, Representative Director, President and CEO, JX Nippon Oil and Gas Exploration Corporation Kiyoshi Homma, Executive Officer and General Manager; Idemitsu Kosan
- Mr. Osamu Watanabe, Chairman and CEO; JAPEX
- Mr. Koichi Hamano, Executive Vice President; JOGMEC
- Mr. Hisashi Kobayashi, President; COSMO Oil
- Mr. Osamu Masuda, President; Astomos

China:

- Mr. Zhu Hexin, Vice Governor of Sichuan Province
- Mr. Steven Chu, Nobel Prize winner, former US Secretary of Energy

- Mr. Lei Kaiping, Director General; Energy Administration of Sichuan Province
- Mr. Yang Dongsheng, Director General; Land and Resources Department of Sichuan Province
- Mr. Zheng Hu, Chairman, CNPC-Alberta Petroleum Center
- Mr. Guo Jianong, Deputy Director General, Foreign Affair Office of Sichuan Province
- Mr. Wang Dongcheng, Deputy Director General, Chengdu Research Base of Giant Panda Breeding

Korea:

- Mr. Eric Walsh, Ambassador of Canada to Japan
- Mr. BeomSoon Lee, Vice President Samsung C&T
- Mr. Sangwook Seo, Executive Vice President; KT Corporation
- Mr. Jung-Rae Kim, President and CEO; Korea National Oil Corporation (KNOC)
- Hyundai Oilbank, Mr. Ji-hak Chang, Senior Executive Vice President, Global Business Division
- Mr. Jae-Ho Jung, Vice President; KOGAS, LNG Business Department

In China, Minister McCuaig-Boyd had the opportunity to attend the Western China Overseas High Tech Talents Conference hosted by the Sichuan government. At this event the Minister met with the Vice Governor of Sichuan, Mr. Zhu Hexin, and former U.S. Secretary of Energy, Mr. Steven Chu. Minister McCuaig Boyd also attended the reception dinner of CNPC-Alberta Petroleum Center Annual Board Meeting. Through this event Minister McCuaig-Boyd communicated Alberta’s commitment towards responsible energy development, reinforced the importance of the China-Alberta relationship, promoted Alberta as a destination for investment, and highlighted Alberta’s commitment towards the Trans Mountain Pipeline Expansion Project.

Minister McCuaig-Boyd also met with the Deputy Director General of the Chengdu Research Base of Giant Panda Breeding Program. At this meeting the Minister stressed the importance of cultural exchanges between Alberta and Sichuan province. The Minister expressed her pleasure and excitement on the imminent arrival of Giant Pandas to the Calgary Zoo (originally from Sichuan) in May 2018.

The Government of Alberta issued a [news release](#) on September 1, 2017, to announce the Minister’s Asia Mission. The news release highlighted government’s focus on strengthening ties with stakeholders and investors in Japan, China, and Korea with a goal of discussing new investment and energy diversification opportunities in Alberta.

While in Tokyo, Japan, Minister McCuaig-Boyd was interviewed by [S&P Global Platts](#). During the interview, the Minister discussed the expanded market access benefits of the Trans Mountain Expansion Project and overall energy investment opportunities in Alberta.

On September 11, Cosmo Oil issued a [news release](#) regarding Minister McCuaig-Boyd’s meeting with Hisashi Kobayashi, President and Representative Director of Cosmo Oil Co., Ltd, noting that the officials would be exchanging information on future energy supply and demand between Japan and Canada. The news release specifically mentions that Cosmo Oil is focusing on Canadian crude oil.

Delegation:

- Honourable Margaret McCuaig-Boyd, Minister of Energy
- Mr. Matthew Williamson, Chief of Staff, Office of the Minister of Energy
- Mr. Douglas Lammie, Assistant Deputy Minister, Alberta Energy

Final Itinerary:

Date	Event
September 5	<ul style="list-style-type: none"> • Depart Edmonton for Tokyo, Japan

September 6	<ul style="list-style-type: none"> • Arrive in Tokyo, Japan • Briefing Dinner with the Alberta Japan Office
September 7	<ul style="list-style-type: none"> • Briefing with the Hon. Iain Burney, Canada's Ambassador to Japan • Bilateral Meeting with JX Nippon Oil and Gas Exploration • Bilateral Meeting with Idemitsu Kosan • Bilateral Meeting/Dinner with JAPEX
September 8	<ul style="list-style-type: none"> • Bilateral Meeting with JOGMEC • Bilateral Meeting with Cosmo Oil • Bilateral Meeting with Astomos and tour of the Astomos Liquefied Petroleum Gas Terminal
September 9	<ul style="list-style-type: none"> • Weekend Personal Time
September 10	<ul style="list-style-type: none"> • Travel from Tokyo, Japan to Chengdu, China • Alberta Planning Dinner
September 11	<ul style="list-style-type: none"> • Bilateral Meeting with the Director General of Energy Administration of Sichuan Province • Western China Overseas High-tech and High Talents Conference Dinner Reception and meeting with the Vice Governor of Sichuan Province • Cultural/diplomatic site visit and meeting with the Deputy Director General of Chengdu Research Base of Giant Panda Breeding
September 12	<ul style="list-style-type: none"> • Western China Overseas High-tech and High Talents Conference • Lunch meeting with the Deputy Director General of Foreign Affair Office of Sichuan Province • Bilateral Meeting with the Director General of Land and Resources Department of Sichuan Province • CNPC-Alberta Petroleum Center Annual Board Meeting Reception Dinner
September 13	<ul style="list-style-type: none"> • Travel from Chengdu, China to Seoul Korea • Briefing Dinner with the Alberta Korea Office
September 14	<ul style="list-style-type: none"> • Briefing with the Hon. Eric Walsh, Canada's Ambassador to Korea • Bilateral Meeting with Samsung C&T • Bilateral Meeting and Lunch with KT Corporation • Bilateral Meeting with KNOC • Bilateral Meeting with Hyundai Oilbank
September 15	<ul style="list-style-type: none"> • Bilateral Meeting and Tour of KOGAS LNG Terminal • Debrief Meeting with the Alberta Korea Office
September 16	<ul style="list-style-type: none"> • Travel from Seoul, Korea to Edmonton

News Release: "Asia Mission Promotes Alberta Energy and Investment, September 1, 2017
<https://www.alberta.ca/release.cfm?xID=4850675A7F8A1-077C-0DC1-440DD7EDF08CB122>

International Travel Final Expenses

Expenditures by Participants	Amount
Travel (includes airfare, airport service fees, ground transportation costs, including taxis, car rentals, parking, trains, buses as well as mileage to/from airport or taxis to/from airport in Alberta, including any cancellation fees)	\$10,376.92
Accommodation (room charges and related taxes)	\$8,501.08
Meals (includes restaurant bills and tips, meals on hotel bills, per diem meal claims, share of group meals or working sessions)	\$2,922.79
Incidental and Miscellaneous (includes cell phone rental charges, incremental costs for all electronic devices such as roaming charges for cell phones, iPads and costs associated with communications such as the costs incurred for media call-backs, conference/registration fees, including cancellation fees, fax and internet charges, passport and visa fees, medical and inoculation fees, laundry and dry cleaning, baggage handling, out-of-country per diems, and other sundry expenditures)	\$1,415.06
Sub-Total	\$23,215.85
General Mission Expenditures	Amount
Receptions and Hosting (receptions, luncheons, dinners, and events that are hosted by the Government of Alberta that are specific to the mission and include meeting related costs for room rental, room rental for hosted events, food, beverages, catering staff, service charges, entertainment, flowers)	\$1,237.24
Incidental and Miscellaneous (includes translation of document fees, publications, shipping charges, gifts purchased specifically for mission, Canadian Embassy/High Commission/Consulate charges for services provided to the GOA)	\$1,380.00
Sub-Total	\$2,617.24
Total Costs	\$25,833.09*

*Note: Total mission costs include all expenditures incurred by both Alberta Energy and Alberta Economic Development and Trade to support the mission.