# Tourism Works for Alberta



2012



# The Economic Impact of Tourism in the Alberta North Tourism Region 2012

#### Overview:

- Direct visitor spending by all tourists (resident and non-resident) in northern Alberta exceeded \$422 million in 2012.
- This spending resulted in a net economic impact (value-added) of approximately \$475 million province-wide.
- A total of 6,060 full-time equivalent jobs were sustained province-wide in 2012 as a result of visitor expenditures in northern Alberta.
- Approximately \$195 million in total tax revenue accrued to all three levels of government in 2012 as a result of tourism activity in northern Alberta. This included \$107 million to the federal government,
  \$62 million to the provincial government, and \$26 million to local governments province-wide.



# What is Economic Impact Analysis?

Economic impact analysis is used to determine the impacts of additional tourist spending primarily on employment, income (value-added) and government tax revenues in an economy. It provides a snapshot of the economy at a particular point in time based on the initial spending. It is based on the premise that initial or direct impacts alone are poor measures of the total impact of tourism on the economy. It is often the case that indirect and induced impacts are just as large, if not greater, than direct impacts and frequently involve sectors and activities distantly, but importantly, connected to the initial activity.

Let's suppose a tourist travels to Alberta and spends \$100 at a gas station. In an economic impact analysis, the focus is not on the amount of sales (in this case \$100), but rather the impact of those sales on the provincial/regional economy.

#### If you consider:

- **Direct Impact:** The gasoline station owner must take part of the \$100 spent by the tourist and buy more gasoline from a wholesale distributor, and pay wages and taxes.
- **Indirect Impact:** In the second round, the wholesale gasoline distributor buys additional items and pays salaries/wages with part of the \$100.
- **Induced Impact**: The gasoline station employees and the employees of the wholesale distributor spend part of their salaries on groceries, rent, automobiles, and so on.

This ripple effect based on the initial amount of tourist spending circulates throughout the economy and creates a "multiplier effect". In this analysis, the objective is to estimate and analyze the ripple effect of tourism spending in each tourism region and understand tourism's vital economic contribution to every region of the province.

#### All economic impacts include direct, indirect, and induced effects.

#### Sources:

Statistics Canada's 2012 International Travel Survey and 2012 Travel Survey of Residents of Canada Econometric Research Limited

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### Travel to the Alberta North Tourism Region by Visitor Origin, 2012

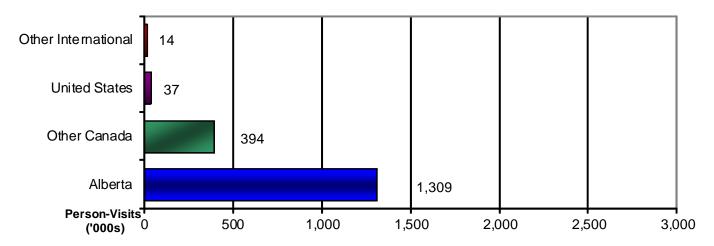
In 2012, **1.75** million visits were made to northern Alberta by residents of Alberta, other parts of Canada, visitors from the United States and other international visitors. Direct tourism expenditures by these visitors exceeded **\$422** million.

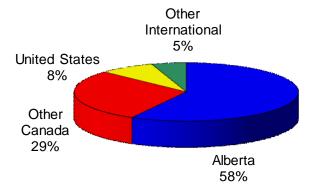
|                      | Alberta   | Other<br>Canada | United<br>States | Other<br>International | Total     |  |  |  |
|----------------------|-----------|-----------------|------------------|------------------------|-----------|--|--|--|
| ('000s)              |           |                 |                  |                        |           |  |  |  |
| Person-Visits        | 1,309     | 394             | 37               | 14                     | 1,754     |  |  |  |
| Tourism Expenditures | \$245,308 | \$122,471       | \$34,702         | \$230,032              | \$422,513 |  |  |  |

Domestic visitors include same-day and overnight, while international visitors include overnight visitors only.

#### Person-Visits, 2012

Residents of Alberta accounted for 75% of all visits to northern Alberta. Visitors from other parts of Canada accounted for 22%, visitors from the United States accounted for 2% and other international visitors accounted for 1% of the person-visits to the region.





#### **Direct Tourism Expenditures, 2012**

Residents of Alberta accounted for 58% of direct visitor spending in northern Alberta. Visitors from other parts of Canada accounted for 29%, visitors from the United States accounted for 8%, and other international visitors accounted for 5% of the direct tourism expenditures in the region.



# Tourism Expenditures in the Alberta North Tourism Region by Category, 2012

Residents of Alberta ranked number one for spending in every tourism expenditure category in northern Alberta except for the retail/other category. Approximately 41% of all visitor spending made by residents of Alberta in the region was on private/rental auto, while another 29% was spent on accommodation, food and beverage.

|                                  | Alberta   | Other<br>Canada | United<br>States | Other<br>International | Total     |  |  |  |  |
|----------------------------------|-----------|-----------------|------------------|------------------------|-----------|--|--|--|--|
| (\$000s)                         |           |                 |                  |                        |           |  |  |  |  |
| Public/Local<br>Transportation   | \$54,102  | \$23,077        | \$3,712          | \$1,955                | \$82,846  |  |  |  |  |
| Private/Rental Auto              | \$99,353  | \$16,283        | \$6,151          | \$1,434                | \$123,221 |  |  |  |  |
| Accommodation, Food and Beverage | \$70,776  | \$63,452        | \$17,033         | \$11,925               | \$163,186 |  |  |  |  |
| Recreation/Entertainment         | \$7,203   | \$3,774         | \$5,121          | \$1,657                | \$17,755  |  |  |  |  |
| Retail/Other                     | \$13,874  | \$15,885        | \$2,685          | \$3,061                | \$35,505  |  |  |  |  |
| Total                            | \$245,308 | \$122,471       | \$34,702         | \$20,032               | \$422,513 |  |  |  |  |

# **Economic Impact of Tourism in the Alberta North Tourism Region, 2012**

In 2012, the net economic impact (value-added) was approximately \$475 million province-wide. A total of **6,060** full-time equivalent jobs were sustained province-wide. The total value of wages and salaries associated with tourism-related employment was approximately \$293 million.

|                                   | Alberta   | Other<br>Canada | United<br>States | Other<br>International | Total       |  |  |  |  |
|-----------------------------------|-----------|-----------------|------------------|------------------------|-------------|--|--|--|--|
| (\$000s)                          |           |                 |                  |                        |             |  |  |  |  |
| Initial Expenditure               | \$245,308 | \$122,471       | \$34,702         | \$20,032               | \$422,513   |  |  |  |  |
| Value-Added                       | \$270,237 | \$140,914       | \$40,464         | \$23,121               | \$474,736   |  |  |  |  |
| Gross Output                      | \$622,419 | \$305,021       | \$88,013         | \$50,204               | \$1,065,657 |  |  |  |  |
| Wages & Salaries                  | \$156,553 | \$93,022        | \$27,731         | \$15,845               | \$293,151   |  |  |  |  |
| Taxes*                            | \$108,696 | \$59,148        | \$16,966         | \$9,751                | \$194,561   |  |  |  |  |
| Employment (Full-Time Equivalent) |           |                 |                  |                        |             |  |  |  |  |
|                                   | 3,010     | 2,075           | 609              | 366                    | 6,060       |  |  |  |  |

<sup>\*</sup>Taxes accrue to all 3 levels of government (federal, provincial and local).

