

# Charitable Organizations That Solicit Donations

This publication is intended to provide general information only and is not a substitute for legal advice.

The *Charitable Fund-raising Act* (the Act) and regulation lay out the rules that **must** be followed when charitable organizations ask Albertans for donations. Fund-raisers need to know about their legislated responsibilities.

## Three key responsibilities are:

- disclosing information to donors
- preparing financial statements; and
- keeping proper records

Charitable organizations and fund-raising businesses can be fined if they are convicted of offences under the Act.

## Information that must be provided during a solicitation (Script)

Fund-raising businesses and charitable organizations that raise or intend to raise \$25,000 or more per year **must** provide the following information to each donor. If a solicitation is made in person, the information must be provided before accepting a donation.

- the name of the charitable organization for which the donation is being requested,

- the charitable purpose for which contributions will be used,
- the cost of fund-raising and how much the charitable organization expects to raise,
- the address of the charitable organization and, if incorporated, the place of incorporation, and
- the name and phone number of a contact person employed by the charitable organization whom the donor can call for further information.

If a fund-raising business is used to solicit donations, a potential donor must also be told

- the operating name and full legal name of the fund-raising business, and
- how the remuneration of the fund-raising business is determined.

All new applicants will be required to submit a copy of the solicitation materials or canvassing scripts that will be used to solicit funds.

It is a serious offence to make a false statement of fact or to misrepresent any fact or circumstance in a solicitation for a charitable donation.

## Maintaining records of contributions

Every charitable organization that makes solicitations must maintain complete and accurate

For more information regarding this content visit: <https://www.alberta.ca/fundraising-solicitation-responsibilities.aspx> or call 1-877-427-4088

financial records of its operations in Alberta and records regarding the solicitations made in Alberta for at least three years after the solicitations are made. This would include

- Original or true copies of financial statements
- Samples of the kind of information given to potential donors, including any solicitations materials and telephone scripts
- Copies of receipts for all monetary contributions
- If a fund-raising business was used, a true copy of the fund-raising agreement
- Records of all transactions of the bank account used by the fund-raising business and a record of the names of the signing officers of the charitable organization authorized to deal with the account.

## Preparing Financial Statements

A charitable organization **must** prepare and may be required to produce copies of its most recent financial statements.

Copies of all solicitation materials, canvassing scripts and other solicitation documents may also be examined and reviewed.

### The financial statements must identify:

- All expenses incurred for the purpose of soliciting contributions,
- Information on the gross contributions received,
- A summary of the disposition of contributions (with a separate description of each disposition equal to or greater than 10% of the gross contributions received),
- The total amount paid as remuneration to employees whose duties involve fund-raising,
- The amount of remuneration paid to the fundraising business used, if applicable, and
- Must be signed by at least two (2) directors of the charitable organization who state that they believe the information contained in the return is true.

Section 39 of the Act, gives the department the authority to enter premises and to inspect, examine

and copy books, records and other documents that are required to be kept under the Act, to ensure conformance and compliance with the legislation.

Providing false information in a solicitation or failing to maintain complete and accurate records could result in cancellation or suspension of your registration and/or prosecution under the Act.

## For more information

The tipsheet *Charitable Fund-raising* contains information about registration, Standards of Practice, and general rules about solicitations.

Visit <https://www.alberta.ca/register-charitable-organization.aspx> to download forms and instructions for registering a charitable organization, links to the Act and regulation, and the tipsheet.

## Direct other inquiries

### Consumer Contact Centre

Edmonton: (780) 427-4088

Toll-free in Alberta: 1-877-427-4088

### Queen's Printer Bookstore

You may purchase Acts and regulations from the Queen's Printer Bookstore.

Edmonton: 780-427-4952

Toll-free in Alberta, dial 310-0000 then the number

These are also free for you to download in the "pdf" or "html" formats at [www.qp.alberta.ca](http://www.qp.alberta.ca).

### Canada Revenue Agency

Canada Revenue Agency registers qualifying organizations as charities, gives technical advice on operating a charity, and handles audit and compliance activities.

Toll-free 1-800-267-2384

<https://www.canada.ca/en/services/taxes/charities.html>