Finance and Enterprise

BUSINESS PLAN 2011-14 =

ACCOUNTABILITY STATEMENT

This business plan was prepared under my direction, taking into consideration the government's policy decisions as of February 2, 2011.

original signed by

Lloyd Snelgrove, Minister February 3, 2011

THE MINISTRY

The ministry consists of the Department of Finance and Enterprise, Alberta Capital Finance Authority, Alberta Local Authorities Pension Plan Corporation, Alberta Pensions Services Corporation, Alberta Securities Commission, ATB Financial, Credit Union Deposit Guarantee Corporation, Alberta Insurance Council, Automobile Insurance Rate Board, Alberta Investment Management Corporation, and their subsidiaries; as well as the following six regulated funds: Alberta Cancer Prevention Legacy Fund, Alberta Heritage Foundation for Medical Research Endowment Fund, Alberta Heritage Scholarship Fund, Alberta Heritage Science and Engineering Research Endowment Fund, and the Alberta Risk Management Fund. The Ministry of Finance and Enterprise also includes the activities of N.A. Properties and Gainers Inc.

Finance and Enterprise's mission is to provide expert economic, financial and fiscal policy advice to government and effective tax and regulatory administration to enhance Alberta's present and future prosperity. Its core businesses are:

- Budget and Fiscal Planning;
- Treasury Management;
- Risk Management and Insurance;
- Tax and Revenue Administration;
- Enterprise including Industry Development, Regional Development, Economic Development Policy and Analysis;
- Financial Sector Regulation and Policy; and
- Regulatory Review Secretariat.

A more detailed description of the ministry can be found at www.finance.alberta.ca.

This business plan is aligned with the government's five goals and supports the government's core businesses as set out in the *Government of Alberta Strategic Plan*.

GOALS, PRIORITY INITIATIVES AND PERFORMANCE MEASURES

As a result of the ministry's review of its goals, environment, opportunities and challenges, a number of priority initiatives have been identified.

Goal One: Economic, tax and fiscal advice supports strong and sustainable government finances

Priority Initiatives:

- 1.1 Develop a long-term fiscal plan that will ensure Alberta's continued future prosperity.
- 1.2 Encourage economic diversification and strengthen the province's fiscal resiliency.
- 1.3 Work with the federal government to identify and assess innovative taxation structures that enhance the energy sector's competitiveness and its contribution to the Alberta and Canadian economy.

| Per | formance Measures | Last Actual 2009-10 | Target 2011-12 | Target 2012-13 | Target 2013-14 |
|-----|--|--|-------------------|---|-------------------|
| 1.a | Alberta's credit rating (blended credit rating for domestic debt) | AAA | AAA | AAA | AAA |
| 1.b | Sustainable operating spending growth (operating spending relative to population plus Consumer Price Index (CPI)) ¹ | 4.4% (operating spending) 1.77% (population plus CPI) | | Operating spending growth equal to or les population plus CPI growth | |

Note:

1 This is an unaudited result as it was a new measure introduced in 2008-09.

Goal Two: Alberta has a competitive and productive economy

Priority Initiatives:

- 2.1 Support Executive Council with the implementation of priority actions under the Alberta Competitiveness Act.
- 2.2 Support the implementation of government strategies to encourage value-added activities in areas of competitive advantage within our resource processing industries, focusing on sustainable, integrated approaches to economic diversification.
- 2.3 Identify and implement regulatory reform initiatives, in cooperation with other levels of government, which will enhance business productivity, overall investment competitiveness and reduce the cost of doing business in Alberta.

| Performance Measure | | Last Actual | Target | Target | Target |
|---------------------|---|---|---|---|---|
| | | 2009-10 | 2011-12 | 2012-13 | 2013-14 |
| 2.a | Manufacturing and business service industry Gross Domestic Product (GDP): the value of real GDP of manufacturing and business services (in chained 2002 dollars) (% change) ^{1, 2} • Manufacturing • Business Services | \$53.8 billion -6.2% \$13.0 billion \$40.8 billion | \$57.7 billion +3.0% \$14.7 billion \$43.0 billion | \$60.0 billion +4.0% \$15.5 billion \$44.5 billion | \$62.4 billion +4.0% \$16.3 billion \$46.1 billion |

Notes:

- 1 The targets are based on an annual per cent change. The targets are calculated by multiplying the unrounded targets from the previous year.
- 2 In November 2007, all real GDP estimates were revised by Statistics Canada with the base year changing from 1997 to 2002. Statistics Canada typically changes the base year for real GDP estimates every five years and this leads to revisions in the real GDP dollar values.

Goal Three: Revenue programs are administered fairly, efficiently and effectively

Priority Initiatives:

3.1 Advance electronic commerce for Alberta's tax and revenue programs.

- 3.2 Encourage voluntary compliance by improving public understanding of requirements and perceptions of fairness.
- 3.3 Maximize organizational effectiveness to respond proactively to Alberta's dynamic business environment and proactively manage collections and program compliance.

| Performance Measure | Last Actual | Target | Target | Target |
|---|-------------|---------|---------|---------|
| | 2009-10 | 2011-12 | 2012-13 | 2013-14 |
| 3.a Ratio of amounts added to net tax revenue to costs of administration (as a measure of efficiency) | 12:1 | 12:1 | 12:1 | 12:1 |

Goal Four: Sound investment, treasury and risk management

Priority Initiatives:

- 4.1 Within a broad framework of principles and policies, including risk tolerance, established by the minister, Alberta Investment Management Corporation (AIMCo) will implement investment strategies to achieve optimal investment performance.
- 4.2 Provide effective leadership in cash and debt management government-wide.
- 4.3 Provide effective leadership in risk management government-wide.

| Per | formance Measure | Last Actual 2009-10 | Target 2011-12 | Target 2012-13 | Target 2013-14 |
|-----|---|------------------------|-------------------|--------------------|-------------------|
| 4.a | The Alberta Heritage Savings Trust Fund | 4.7% | | CPI plus 4.5% + 1% | |
| | five-year annualized rate of return | (1.6% below target) | | | |

Goal Five: Policy and regulatory oversight for the financial, insurance and pensions sectors that is effective, fair and in the interests of Albertans

Priority Initiatives:

- 5.1 Work with other jurisdictions and develop policies to improve retirement income adequacy.
- 5.2 Work with other jurisdictions to maintain a provincially-based, harmonized securities regulatory system that protects investors.
- 5.3 Continue to enable affordable, efficient and fair systems for insurance, pensions and other financial services through monitoring and regulating the financial services sector and providing policy support for applicable issues.

Performance Measure Under Development:

The ministry is currently developing a performance measure for this goal.

Goal Six: Accessible financial services for Albertans

Priority Initiatives:

- 6.1 ATB Financial will continue to operate on sound financial institution and business principles with the objective of earning a fair return on financial services offered across Alberta.
- 6.2 Where business powers are the same, focus the legislative and regulatory framework under which ATB Financial operates on being comparable to that for other financial institutions.
- 6.3 Maintain appropriate lending, funding and risk management policies for the Alberta Capital Finance Authority (ACFA).

| Performance Measures | | Last Actual 2009-10 | Target 2011-12 | Target 2012-13 | Target 2013-14 | |
|----------------------|---|------------------------|-------------------|----------------------|-------------------|--|
| 6.a | ATB Financial return on average assets | 0.48% | 0.65% | 0.81% | 0.93% | |
| 6.b | Cost to Alberta local authorities of borrowing from ACFA compared to other municipality/ aggregating agencies for a comparable loan | Met | Lowe | est of comparable of | cases | |

STATEMENT OF OPERATIONS

Consolidated on a Fiscal Plan Basis

| nousands of dollars) | | Comparable | | | | |
|--|------------|------------|------------|------------|------------|------------|
| - | 2009-10 | 2010-11 | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
| | Actual | Budget | Forecast | Estimate | Target | Targe |
| EVENUE | | | | | | |
| Internal Government Transfers | 327 | 1,000 | 1,150 | 200 | 200 | 1,000 |
| Personal and Corporate Income Taxes | 12,631,214 | 11,760,663 | 10,872,069 | 12,301,098 | 13,315,690 | 14,369,762 |
| Other Taxes | 1,904,936 | 2,032,886 | 1,965,367 | 2,090,000 | 2,147,580 | 2,202,281 |
| Transfers from Government of Canada | 1,225,183 | 1,256,033 | 1,247,304 | 1,264,366 | 1,308,621 | 1,355,759 |
| Investment Income | 3,351,485 | 1,896,903 | 1,793,910 | 1,859,782 | 1,801,097 | 1,848,360 |
| Premiums, Fees and Licences | 99,583 | 93,629 | 109,077 | 117,147 | 137,018 | 156,828 |
| Net Income from Commercial Operations | 137,699 | 108,461 | 171,279 | 203,424 | 261,450 | 318,812 |
| Other Revenue | 192,563 | 186,930 | 185,167 | 198,301 | 197,511 | 205,600 |
| Consolidation Adjustments | (76,545) | (94,120) | (82,018) | (95,055) | (108,854) | (122,376 |
| Total Revenue | 19,466,445 | 17,242,385 | 16,263,305 | 17,939,263 | 19,060,313 | 20,336,026 |
| (PENSE | | | | | | |
| Program | | | | | | |
| Ministry Support Services | 10,895 | 10,680 | 10,530 | 10,817 | 10,817 | 10,817 |
| Fiscal Planning and Economic Analysis | 4,342 | 4,509 | 4,210 | 4,421 | 4,421 | 4,421 |
| Tax and Revenue Management | 57,119 | 42,553 | 47,591 | 43,790 | 43,755 | 43,755 |
| Investment, Treasury and Risk Management | 447,695 | 464,447 | 454,871 | 487,545 | 496,702 | 525,509 |
| Financial Sector and Pensions | 155,782 | 178,540 | 173,906 | 181,457 | 181,981 | 183,254 |
| Enterprise | 20,523 | 20,504 | 21,373 | 17,904 | 17,904 | 17,904 |
| Teachers' Pre-1992 Pensions | 341,389 | 437,000 | 424,000 | 451,000 | 463,000 | 463,000 |
| Valuation Adjustments and Other Provisions | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 |
| Consolidation Adjustments | (226,155) | (239,510) | (235,283) | (242,076) | (248,035) | (263,128 |
| Total Program Expense ¹ | 812,590 | 919,723 | 902,198 | 955,858 | 971,545 | 986,532 |
| Debt Servicing | | | | | | |
| School Construction Debenture | 19,885 | 15,500 | 15,500 | 11,795 | 8,695 | 6,221 |
| Direct Borrowing for Capital Purposes | 23,460 | 74,000 | 56,050 | 103,380 | 115,880 | 115,880 |
| Alberta Capital Finance Authority | 149,470 | 162,720 | 162,720 | 227,501 | 228,216 | 240,301 |
| General Government | 142,314 | 198,642 | 183,030 | 175,890 | 161,950 | 158,520 |
| Consolidation Adjustments | (63,380) | (76,038) | (64,546) | (77,065) | (87,692) | (99,483 |
| Total Debt Servicing Expense | 271,749 | 374,824 | 352,754 | 441,501 | 427,049 | 421,439 |
| Total Expense | 1,084,339 | 1,294,547 | 1,254,952 | 1,397,359 | 1,398,594 | 1,407,971 |
| et Operating Result | 18,382,106 | 15,947,838 | 15,008,353 | 16,541,904 | 17,661,719 | 18,928,055 |

Subject to the *Fiscal Responsibility Act.* Expense includes cash payments towards unfunded pension liabilities, which will be eliminated under a separate, legislated plan. Expense excludes annual changes in unfunded pension obligations, which are a non-cash expense and which do not affect borrowing requirements. Annual increases in the Department's unfunded obligations for its pension plans (including the teachers' pre-1992 plan) are estimated to be: 356,000 475,000 419,000 210,000 195,000 180,000

CAPITAL INVESTMENT BY PROGRAM

| Total | 39,404 | 32,043 | 27,688 | 22,552 | 18,217 | 14,567 |
|--|--------|--------|--------|--------|--------|--------|
| Financial Sector and Pensions | 9,035 | 14,571 | 12,716 | 5,490 | 8,755 | 7,305 |
| Investment, Treasury and Risk Management | 28,020 | 15,000 | 12,500 | 14,800 | 7,200 | 5,000 |
| Tax and Revenue Management | 2,003 | 2,292 | 2,292 | 2,082 | 2,082 | 2,082 |
| Fiscal Planning and Economic Analysis | 30 | - | - | - | - | - |
| Ministry Support Services | 316 | 180 | 180 | 180 | 180 | 180 |