First Canadian Insurance Corporation Canadian/Foreign Insurer/Society 20.010

<u>31/03/2020</u> Date

CONSOLIDATED FINANCIAL STATEMENTS

ASSETS (\$'000)

| Reference | FS Notes | | | Current Period | | Prior Period Opening Prior Y | | Year Restated | |
|--------------------------------------|-----------|--|-----|----------------|--------------------|------------------------------|--------------------|---------------|--------------------|
| Page | Reference | | · | Total | Vested in Trust | Total | Vested in Trust | Total | Vested in Trust |
| | | | | (01) | (02) | (03) | (04) | (05) | (06) |
| | | | | | | | | | |
| | | Cash and Cash Equivalents | 010 | 14,294 | | 11,453 | | | |
| | | Assets held for sale | 020 | 0 | | 0 | | | |
| <u>21.012</u> | | Short Term Investments | 040 | 151,159 | | 147,072 | | | |
| 21.150 or/ou | | Accrued Investment Income | 070 | 313 | | 339 | | | |
| <u>21.150 01/00</u> <u>21.155</u> | | Accounts Receivable | 100 | 15,172 | | 13,923 | | | |
| | | Policy/Certificate Loans | 200 | 0 | | 0 | | | |
| <u>21.012</u> | | Bonds and Debentures | 250 | 0 | | 0 | | | |
| <u>21.050</u> | | Mortgage Loans | 300 | 0 | | 0 | | | |
| <u>21.012</u> | | Preferred Shares | 420 | 48,822 | | 124,568 | | | |
| <u>21.012</u> | | Common Shares | 440 | 19,193 | | 41,124 | | | |
| <u>21.012</u> | | Investment Properties | 510 | 37,046 | | 38,233 | | | |
| | | Derivative Financial Instruments | 520 | 3,667 | | 0 | | | |
| <u>22.020</u> | | Reinsurance Assets | 530 | 75,115 | | 75,452 | | | |
| <u>21.080</u> | | Property and Equipment | 540 | 12,900 | | 9,021 | | | |
| <u>21.012</u> | | Interests in Associates & Joint Ventures | 550 | 0 | | 0 | | | |
| <u>60.010</u> | | Segregated Funds Net Assets | 560 | 0 | | 0 | | | |
| <u>21.100</u> | | Other Loans and Invested Assets | 600 | 53,159 | | 70,733 | | | |
| | | Investments in Subsidiaries | 750 | 0 | | 0 | | | |
| | | Current Tax Assets | 780 | 2,395 | | 8,143 | | | |
| | | Deferred Tax Assets | 800 | 0 | | 0 | | | |
| | | Goodwill | 820 | 0 | | 0 | | | |
| | | Intangible Assets | 830 | 436 | | 528 | | | |
| | | Defined Benefit Pension Plan | 840 | 0 | | 0 | | | |
| <u>21.155</u> | | Other Assets | 880 | 1,035 | | 1,064 | | | |
| | | TOTAL ASSETS | 899 | 434,706 | | 541,653 | | 0 | |

CONSOLIDATED FINANCIAL STATEMENTS

LIABILITIES, POLICYHOLDERS'/SHAREHOLDERS' EQUITY AND HEAD OFFICE ACCOUNT

(\$'000)

| Reference Page | FS Notes Reference | | | Current Period | Prior Period | Opening Prior Year Restated |
|-------------------|-----------------------|---|-----|-------------------|--------------|-----------------------------------|
| | | | - | (01) | (03) | (05) |
| | | Liabilities | | | | |
| | | Liabilities held for sale | 005 | 0 | 0 | |
| <u>22.020</u> | | Actuarial Liabilities for Insurance Contracts | 010 | 119,493 | 119,208 | |
| <u>22.020</u> | | Other Contract Liabilities | 040 | 71,462 | 72,741 | |
| 22.030 | | Trust and Banking Deposits | 070 | 0 | 0 | |
| or/ou | | Accounts Payable | 100 | 81,506 | 90,169 | |
| <u>21.080</u> | | Mortgage Loans and Other Real Estate Encumbrances | 130 | 0 | 10,661 | |
| | | Derivative Financial Instruments | 140 | 935 | 0 | |
| | | Defined Benefit Pension Plan | 145 | 0 | 0 | |
| | | Amounts Due in respect of Staff Pension Plans (not including amounts in line 145 above) | 150 | 0 | 0 | |
| <u>22.030</u> | | Provisions and Other Liabilities | 160 | 1,744 | 844 | |
| | | Segregated Fund Liabilities | 420 | 0 | 0 | |
| | | Current Tax Liabilities | 430 | 0 | 0 | |
| | | Deferred Tax Liabilities | 250 | 12,448 | 8,312 | |
| | | Subordinated Debt | 280 | 0 | 0 | |
| | | Other Debt | 310 | 1,447 | 74,504 | |
| | | Total Liabilities | 389 | 289,035 | 376,439 | (|
| | | Policyholders' Equity | | | | |
| 20.040 | | Participating Account | 510 | | | |
| | | Participating Account - Accumulated OCI (Loss) | 520 | | | |
| 20.040 | | Non-Participating Account (Mutual Companies Only) | 540 | | | |
| | | Non-Participating Account - Accumulated OCI (Loss) | 550 | | | |
| | | Total Policyholders' Equity | 589 | 0 | 0 | |
| | | Shareholders' Equity | | | | |
| | | Capital Stock | 610 | | | |
| | | Other Capital | 640 | | | |
| | | Contributed Surplus | 670 | | | |
| 20.040 | | Retained Earnings | 700 | | | |
| | | Accumulated Other Comprehensive Income (Loss) | 740 | | | |
| | | Total Shareholders' Equity | 779 | 145,671 | 165,214 | |
| | | Non-controlling Interests | 829 | 0 | 0 | |
| | | Total Equity | 839 | 145,671 | 165,214 | C |
| | | TOTAL LIABILITIES AND EQUITY | 899 | 434,706 | 541,653 | 0 |
| <u>20.044</u> | | Head Office Account | 800 | , | | - |
| <u>20.042</u> | | Accumulated Other Comprehensive Income (Loss) | 840 | | | |
| | | TOTAL LIABILITIES, HEAD OFFICE ACCOUNT AND ACCUMULATED OTHER COMPREHENSIVE INCOME | 999 | | | |

20.030

First Canadian Insurance Corporation Canadian/Foreign Insurer/Society

<u>31/03/2020</u> Date

CONSOLIDATED FINANCIAL STATEMENTS

STATEMENT OF INCOME

(\$'000)

| Reference | FS Notes | | | Current Period | Prior Period |
|--------------------------------|-----------|--|------------|----------------|--------------|
| Page | Reference | | | | |
| | | Revenue | | (01) | (03) |
| 35.020 | | Gross Premiums | 020 | 32,022 | 30,640 |
| <u>35.020</u> <u>35.020</u> | | | 020 | 26,596 | 21,324 |
| | | Premiums ceded | | | |
| <u>45.020</u> | | Net Premiums | 040 | 5,426 | 9,31 |
| <u>35.020</u> | | Gross Investment Income | 050 | (23,826) | 8,633 |
| <u>35.020</u> | | Less: Investment Expenses and Taxes | 060 | 864 | 1,160 |
| <u>23.010</u> | | Net Investment Income | 070 | (24,690) | 7,46 |
| <u>35.020</u> | | Overlay approach adjustment for financial instruments (Reclass from P&L to OCI |)* 075 | 0 | |
| <u>35.020</u> | | Share of Income/Loss of Associates & Joint Ventures Fee Income | 090 130 | 0 2,916 | 2,24 |
| 23.030 | | Other Revenue | 160 | 0 | |
| <u>35.020</u> | | Fraternal and Other Fund Revenues | 180 | 0 | |
| <u>55.020</u> | | Total Revenue | 199 | (16,348) | 19,03 |
| | | | 133 | (10,340) | 19,03 |
| 25.020 | | Policy/Certificate Benefits and Expenses | 260 | 7 100 | 6.91 |
| <u>35.020</u> | | Policyholder/Certificateholder Benefits | 260 | 7,122 | 6,81 |
| <u>35.020</u> | | Benefits ceded | 270 | 3,963 | 3,61 |
| | | Gross Changes to Actuarial Liabilities | | () | |
| <u>35.020</u> | | Normal | 310 | (8,182) | (12,17 |
| <u>35.020</u> | | Basis Change | 320 | 0 | |
| | | Gross Changes to Other Contract Liabilities | | | |
| <u>35.020</u> | | Normal | 342 | 0 | |
| <u>35.020</u> | | Basis Change | 344 | 0 | |
| | | Changes in Actuarial and Other Contract Liabilities Ceded | | (5 - 5 1) | |
| 35.020 | | Normal | 370 | (6,501) | (11,66 |
| 35.020 | | Basis Change | 380 | 0 | |
| <u>35.020</u> | | Policyholder/Certificateholder Dividends | 360 | 0 | |
| <u>35.020</u> | | Experience Rating Refunds | 390 | 0 | |
| <u>35.020</u> | | Transfer to and (Transfer from) Other Funds | 420 | 0 | |
| <u>35.020</u> | | Gross Commissions | 460 | 14,692 | 16,36 |
| <u>35.020</u> | | Commissions Ceded | 470 | 13,185 | 13,21 |
| 35.020 | | Interest on Policyholder/Certificateholder Amounts on Deposit | 480 | 0 | |
| 23.030 | | Interest Expense and Finance costs | 510 | 294 | |
| 23.030 | | General Expenses and Taxes (excl. income taxes) | 540 | 6,258 | 6,01 |
| 23.030 | | Other Expenses | 570 | 469 | 24 |
| 35.020 | | Fraternal and Other Fund Expenses | 580 | 0 | |
| | | Total Benefits and Expenses | 649 | 10,006 | 12,10 |
| | | Income Before Income Tax | 669 | (26,354) | 6,92 |
| | | Provision for Income Taxes | | | |
| | | Current | 700 | (1,655) | 1,73 |
| | | Deferred | 710 | 0 | |
| | | Income Before the following: | 749 | (24,699) | 5,19 |
| 35.020 | | Discontinued Operations | | | |
| | | (net of Income Taxes of \$) | 830 | 0 | |
| | | Net Income | 859 | (24,699) | 5,19 |
| <u>35.020</u> | | Attributable to Participating Policyholders/Certificateholders | 870 | 0 | |
| <u>35.020</u> | | Net Income after Attribution to Participating Policyholders/Certificateholders | 899 | (24,699) | 5,19 |
| <u>35.020</u> | | Attributable to Fraternal and Other Fund Account | 980 | 0 | |
| 35.020 | | Insurance Fund | 989 | (24,699) | 5,19 |
| | | Attributable to: | | | |
| | | Non-controlling Interests | 900 | 0 | |
| | | Equity Holders | 920 | (24,699) | 5,19 |
| | | | | (99) | , - |
| | | | 830 | 0 | |

* This line only applies to Quebec provincially incorporated insurers who have adopted the overlay approach for the implementation of IFRS 9

31/03/2020 Date

CONSOLIDATED FINANCIAL STATEMENTS

STATEMENT OF EQUITY IN PARTICIPATING ACCOUNT (\$'000)

| Reference | FS Notes | | | | |
|---------------|-----------|---|-----|----------------|--------------|
| Page | Reference | | | Current Period | Prior Period |
| | | | | | |
| | | (05) | | (01) | (03) |
| | | | | | |
| | | Beginning of Year | 010 | 0 | 0 |
| | | Adjustments | 040 | 0 | 0 |
| | | (Specify) | 070 | 0 | 0 |
| 20.030 | | Share of Net Income (Loss) | 100 | 0 | 0 |
| <u>20.040</u> | | Transfer from (to) Retained Earnings (Stock companies only) | 130 | 0 | 0 |
| <u>20.040</u> | | Transfer from (to) Non-Par Account (Mutual companies only) | 160 | 0 | 0 |
| | | End of Year | 199 | 0 | 0 |

STATEMENT OF NON-PARTICIPATING ACCOUNT Mutual Companies Only

ai companie (\$'000)

| | | (\$ 000) | | |
|---------------|-----------|---|----------------|--------------|
| Reference | FS Notes | | | |
| Page | Reference | | Current Period | Prior Period |
| | | | | |
| | | (05) | (01) | (03) |
| | | | | |
| | | Beginning of Year 310 | 0 | 0 |
| | | Adjustments 340 | 0 | 0 |
| | | (Specify) 370 | 0 | 0 |
| <u>20.030</u> | | Share of Net Income (Loss) 400 | 0 | 0 |
| <u>20.040</u> | | Transfer from (to) Par Account 430 | 0 | 0 |
| | | Dividends to Preferred Shareholders 460 | 0 | 0 |
| | | End of Year 499 | 0 | 0 |

STATEMENT OF RETAINED EARNINGS

Stock Companies Only

(\$'000)

| Reference | FS Notes | | | |
|---------------|-----------|------------------------------------|----------------|--------------|
| Page | Reference | | Current Period | Prior Period |
| | | | | |
| | | (05) | (01) | (03) |
| | | | | |
| | | Beginning of Year 510 | 132,370 | 122,019 |
| <u>20.030</u> | | Share of Net Income (Loss) 600 | (24,699) | 5,195 |
| <u>20.040</u> | | Transfer from (to) Par Account 630 | 0 | 0 |
| | | Dividends to Shareholders: | | |
| | | Preferred 710 | 0 | 0 |
| | | Common 740 | 0 | 0 |
| | | (Specify) 540 | 0 | 0 |
| | | (Specify) 570 | 0 | 0 |
| | | (Specify) 580 | 0 | 0 |
| | | End of Year 859 | 107,671 | 127,214 |

<u>31/03/2020</u> Date

CONSOLIDATED FINANCIAL STATEMENTS

COMPREHENSIVE INCOME (LOSS), and

ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

(\$'000)

| Reference | FS Notes | | | Current Period | Prior Period |
|---------------|------------------------|--|------------|----------------|--------------|
| Page | Reference Reference | | | (01) | (03) |
| | Kelefence | Comprehensive Income (Loss) | | (01) | (03) |
| <u>20.030</u> | | Net Income | 010 | (24,699) | 5,195 |
| | | Other Comprehensive Income (Loss): Items that may be reclassified subsequently to Net Income: | | | |
| | | FVOCI: | | | |
| | | Change in Unrealized Gains and Losses: - Loans | 110 | 0 | 0 |
| | | - Bonds and Debentures | 140 | 0 | C |
| | | Equities (IAS 39) Reclassification of (Gains) Losses to Net Income | 170 210 | | C (|
| | | Overlay approach * Change in Unrealized Gains and Losses related to overlay approach for financial | 210 | U | , c |
| | | instruments Unrealized Gains and Losses | 220 | 0 | |
| | | Reclassification of (Gains) Losses from Net Income | 225 | | |
| | | Derivatives Designated as Cash Flow Hedges | | | |
| | | Change in Unrealized Gains and Losses Reclassification of (Gains) Losses to Net Income | 310 340 | | (|
| | | Foreign Currency Translation | 340 | 0 | |
| | | Change in Unrealized Gains and Losses | 410 | | C |
| | | Impact of Hedging | 440 | 0 | C |
| | | Share of Other Comprehensive Income of Associates & Joint Ventures | 460 | 0 | C |
| | | Other | 445 | | (|
| | | | 440 | 0 | |
| | | Subtotal of items that may be reclassified subsequently to Net Income Items that will not be reclassified subsequently to Net Income: | 449 | 0 | C |
| | | FVOCI: | | | |
| | | Change in Unrealized Gains and Losses: | | | |
| | | - Equities (IFRS 9) Revaluation Surplus | 465 455 | 0 | (|
| | | Remeasurements of Defined Benefit Plans | 433 | | (|
| | | Other | 480 | | (|
| | | Subtotal of items that will not be reclassified subsequently to Net Income | 489 | 0 | (|
| | | Total Other Comprehensive Income (Loss) Total Comprehensive Income (Loss) | 510 589 | 0 (24,699) | 5,195 |
| | | Attributable to: | | (= ,,) | -, |
| | | Participating Policyholders/Certificateholders | 615 | | (|
| | | Non-controlling Interests Equity Holders | 600 620 | | 5,195 |
| Reference | FS Notes | | 020 | Current Period | Prior Period |
| Page | Reference | | | | |
| | | | | (01) | (03) |
| | | Accumulated Other Comprehensive Income (Loss) Accumulated Gains (Losses), net of tax, on: | | | |
| | | Items that may be reclassified subsequently to Net Income: | | | |
| | | FVOCI: | 740 | 0 | |
| | | Loans Bonds and Debentures | 710 740 | | (|
| | | - Equities (IAS 39) | 770 | 0 | (|
| | | Overlay Approach * | 775 | | |
| | | Derivatives Designated as Cash Flow Hedges Foreign Currency (Net of Hedging Activities) | 810 840 | | ((|
| | | | 040 | 0 | (|
| | | Share of Other Comprehensive Income of Associates & Joint Ventures | 860 | 0 | C |
| | | Other | 845 | 0 | (|
| | | Subtotal of items that may be reclassified subsequently to Net Income | 849 | 0 | C |
| | | Items that will not be reclassified subsequently to Net Income: | 040 | | |
| | | FVOCI: | | | |
| | | - Equities (IFRS 9) Revaluation Surplus | 865 | | (|
| | | Revaluation Surplus Remeasurements of Defined Benefit Plans | 855 870 | | (|
| | | Other | 880 | 0 | (|
| | | Subtotal of items that will not be reclassified subsequently to Net Income | 889 | | 0 |
| | | Balance at end of Period | 899 | 0 | (|

* These lines only apply to Quebec provincially incorporated insurers who have adopted the overlay approach for the implementation of IFRS 9



31/03/2020

Period Ending Date

First Canadian Insurance Corporation Insurer

10.100

LICAT Ratios Summary Calculations

(thousands of dollars, except percentages)

| Tier 1 Capital (20.100) | | (A) | 1010010040 | 140,867 |
|------------------------------------|---|-----|------------|---------|
| Tier 2 Capital (20.200) | | (B) | 1010010050 | 4,368 |
| Available Capital (A + B) | | (C) | 1010010030 | 145,235 |
| Surplus Allowance | | (D) | 1010010060 | 22,872 |
| Eligible Deposits | | (E) | 1010010070 | |
| Credit Risk (30.000) | | | 1010010080 | 4,268 |
| Market Risk (50.000 | | | 1010010160 | 62,357 |
| Credit and Market fo | r P&C Insurance (per MCT) | | 1010010350 | |
| Insurance Risk (60.0 | 00) | | 1010010220 | 48,242 |
| Capital Requirements: Bef | ore Credits and Non-Diversified Risks | (F) | 1010010290 | 114,868 |
| Participating, Adjusta (90.000) | able and Policyholder Deposits and Group Business Credits | | 1010010300 | 0 |
| Diversification Credit | t (110.000) | | 1010010310 | 15,665 |
| Credits | | (G) | 1010010320 | 15,665 |
| Segregated Fund Gu | uarantees Risk (70.100) | | 1010010280 | |
| Operational Risk (80 | .000) | | 1010010340 | 10,049 |
| Capital Requirements: Nor | n-Diversified Risks | (H) | 1010010330 | 10,049 |
| Base Solvency Buffer ((F | - G + H) x Scalar [1.05]) | (I) | 1010010360 | 114,714 |
| Core Ratio (%) | ([A + 70% D + 70% E] / I) x 100 | | 1010010010 | 136.75% |
| Total Ratio (%) | ([C + D + E] / I) x 100 | | 1010010020 | 146.54% |